



The Affiliate Partners program is a great benefit for The Physician Alliance members that provides access to premium services and products at discounted pricing. The following list highlights companies that offer preferred pricing to TPA members. Additional information can be found at www.thephysicianalliance.org or by directly contacting the companies.

AMBS Call Center is a medical answering service that provides a full range of quality service to practices, including a web on call portal, daytime call management and customization options. **Contact: Aaron Boatin or Ryan Ambs, sales@ambscallcenter.com, (586) 693-3800**

Bactes Imaging Solutions is a provider of medical record copying request services. Bactes offers free copying to TPA members, as well as complete quality control, packaging, labeling, and mailing of all requests. **Contact: Paul Free, pfree@bactes.com, (248) 977-3926**

Bio-MED is a full service medical waste company that uses state of the art facilities to offer reliable service, competitive pricing, and no stop charges or delivery fees. TPA members can receive up to 30 percent off services. **Contact: Chris Dreckmann, chrisd@biomedmedicalwaste.com, (800) 736-2466**

Coverys is the largest medical malpractice insurer in Michigan, serving over 3,000 physicians and 60 healthcare facilities. Their agency, Coverys Insurance services (CIS), is the only company-direct agency for Coverys, providing Michigan-based customer service. **Contact: Tina Dowler, tdowler@coverys.com (517) 886-8345**

Exchange EDI helps healthcare practices increase revenue and cash flow by providing convenient upfront patient responsibility payment tools that reduce patient bad debt and billing statement costs, and accelerates patient payments. **Contact: Joseph Fox, info@exchangeedi.com, (248) 509-0894**

Ferlito Construction specializes in construction and design services for medical projects. Ferlito can assist as a general contractor, construction manager and real estate developer for all your office/building needs. TPA members receive free interior design services and five percent off total construction services. **Contact: Mike Ferlito, mike@ferlitogroup.com or Tony Ferlito, tony@ferlitogroup.com, (313) 237-2000 Ext 224**

Hollander & Lone, LLC provides wealth management, investment consulting, and 401(k) services to physicians. H&L can assist with deferred compensation, risk management, pension design, investment management decisions, and complex employee group benefits. **Contact: Dan Hollander, dhollander@hollanderlone.com, (248) 485-8111**

Huntington Insurance offers cyber liability insurance to physicians to help reduce their exposure from their access to patients' private information. Discounts may be available for multi-physician practices. **Contact: Rick Loss, rick.loss@huntington.com, (419) 720-7911**

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J & B Medical Supply provides a wide variety of medical products along with the highest level of quality and customer service at economical prices. J & B Medical Supply is a Michigan-based company located in Wixom, offering next day delivery. **Contact: Mark Novak, mnovak@jandbmedical.com, (248) 730-2789**

Leonard Bros. is a full-service document management and storage company serving health care professionals. An array of options, including scanning and managing services, cloud computing backup services and web inventory, will help practices increase productivity and efficiency while lowering costs. **Contact: Blaine Belford, bbelford@leonardbros.com, (248) 591-6904**

Lino Realty offers commercial real estate services with specialized real estate experience in healthcare. Services provided include leasing, purchase, property management and real estate investments. Contact: **Michael Pulcini, michael.p@linorealty.com, (586) 212-0755**

LoVasco Consulting Group provides employee benefit and insurance consulting services to our members, including customized multi-generational insurance, employee benefits, and retirement planning solutions. **Contact: Michael LoVasco, mlovasco@lovascogroup.com, (313) 394-1702**

MBM Technology Solutions is a Michigan based provider of IT management and can be your virtual IT staff. TPA members receive discounted pricing on managed IT services, and on purchase/lease of multifunction printers. MBM specializes in office set up along with IT network deployment and installation. **Contact: Mary Ellen Rollins, merollins@mbmsolutions.com, (248) 597-1095 x3105**

Merck provides the Vaccine Brand Choice program for discounted prices on commonly used Merck vaccines. TPA members also receive flexible ordering, on-invoice discount opportunities, convenient purchasing options, and staff education. **Contact: Melissa Ottinger, melissa.ottinger@merck.com, (586) 214-5112**

Office Depot offers a special office solutions program with competitive pricing and customer service. Use store discount cards and web discounts for savings on thousands of supplies, including low cost copies and up to 30 percent discount on certain office products. **Contact: Jeremy Lewis, jlewis@nationalcommercegroup.com, (313) 596-0466**

Reel Health Network is a digital video and media company specializing in the deployment of hi-def video screens in medical office waiting areas. Reel Health can help practices reach a targeted, captive audience through customized and creative messaging. **Contact: Travis Montera, tmontera@reelhealthnetwork.com, (248) 431-8920; and Michelle Santino Nichols, msnichols@reelhealthnetwork.com, 313-804-4337**

Rickard & Associates provides legal services and assistance with a myriad of business operations services, from general legal counsel to employee issues to compliance, and more. **Contact: Lori-Ann Rickard, info@larlegal.com, (586) 498-0600**

Transworld Systems, Inc. is a receivables management and collection services company that provides members with new automated solutions to help practices improve cash flow and reduce slow pay concerns. **Contact: Michael Glass, Michael.glass@transworldsystems.com**