

Affiliate Partners Program



The Affiliate Partners program is a great benefit for The Physician Alliance members to access premium services and products at discounted pricing. The following list highlights companies that offer preferred pricing to TPA members. Additional information can be found at www.thephysicianalliance.org or by directly contacting the companies.

AMBS Call Center is a medical answering service that provides a full range of quality service to practices, including a web on call portal, daytime call management and customization options.
Contact: Aaron Boatin or Ryan Ambs, sales@ambscallcenter.com, (586) 693-3800

Bactes Imaging Solutions is a provider of medical record copying request services. Bactes offers free copying to TPA members, as well as complete quality control, packaging, labeling, and mailing of all requests.
Contact: Paul Free, pfree@bactes.com, (248) 977-3926

Bio-MED is a full service medical waste company that uses state of the art facilities to offer reliable service, competitive pricing, and no stop charges or delivery fees. TPA members can receive up to 30 percent off services.
Contact: Chris Dreckmann, chrisd@biomedmedicalwaste.com, (800) 736-2466

Coverys is the largest medical malpractice insurer in Michigan, serving over 3,000 physicians and 60 healthcare facilities. Their agency, Coverys Insurance services (CIS), is the only company-direct agency for Coverys, providing Michigan-based customer service. TPA members can receive premium insurance protection.
Contact: Tina Dowler, tdowler@coverys.com (517) 886-8345

Exchange EDI helps healthcare practices increase revenue and cash flow by providing convenient upfront patient responsibility payment tools that reduce patient bad debt and billing statement costs, and accelerates patient payments.
Contact: Joseph Fox, info@exchangeedi.com, (248) 509-0894

Ferlito Construction specializes in construction and design services for medical projects. Ferlito can assist as a general contractor, construction manager and real estate developer for all your office/building needs. TPA members receive free interior design services and five percent off total construction services.
Contact: Mike Ferlito, mike@ferlitogroup.com or Tony Ferlito, tony@ferlitogroup.com, (313) 237-2000 Ext 224

Hollander & Lone, LLC provides wealth management, investment consulting, and 401(k) services to physicians. H&L can assist with deferred compensation, risk management, pension design, investment management decisions, and complex employee group benefits.
Contact: Dan Hollander, dhollander@hollanderlone.com, (248) 485-8111

Huntington Insurance offers cyber liability insurance to physicians to help reduce their exposure from their access to patients' private information. Discounts may be available for multi-physician practices.
Contact: Rick Loss, rick.loss@huntington.com, (419) 720-7911

Leonard Bros. is a full-service document management and storage company serving health care professionals. An array of options, including scanning and managing services, cloud computing backup services and web inventory, will help practices increase productivity and efficiency while lowering costs.
Contact: Blaine Belford, bbelford@leonardbros.com, (248) 591-6904

Lino Realty offers commercial real estate services with specialized real estate experience in healthcare. Services provided include leasing, purchase, property management and real estate investments.
Contact: Michael Pulcini, michael.p@linorealty.com, (586) 212-0755

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LoVasco Consulting Group provides employee benefit and insurance consulting services to our members, including customized multi-generational insurance, employee benefits, and retirement planning solutions.
Contact: Michael LoVasco, mlovasco@lovascogroup.com, (313) 394-1702

MBM Technology Solutions is a Michigan based provider of IT management and can be your virtual IT staff. TPA members receive discounted pricing on managed IT services, and on purchase/lease of multifunction printers. MBM specializes in office set up along with IT network deployment and installation. *Contact:* sales@mbmsolutions.com, (248) 597-1095

Merck provides the *Vaccine Brand Choice* program for discounted prices on commonly used Merck vaccines. TPA members also receive flexible ordering, on-invoice discount opportunities, convenient purchasing options, and staff education.
Contact: Melissa Ottinger, melissa.ottinger@merck.com, (586) 214-5112

Office Depot offers a special office solutions program with competitive pricing and customer service. Use store discount cards and web discounts for savings on thousands of supplies, including low cost copies and up to 30 percent discount on certain office products.
Contact: Jeremy Lewis, jlewis@nationalcommercegroup.com, (313) 596-0466

PQRSWizard, powered by CeCity, offers a step-by-step approach for submitting Physician Quality Reporting System (PQRS) data to CMS. Similar to online tax preparation software, the *PQRSWizard* is a web-based tool to guide eligible professionals through simple steps to help rapidly collect, validate, report, and submit the results to CMS. Discounted pricing is available to TPA members. Visit the PQRS Reporting tab (under the Affiliate Partners Program) on TPA's website (www.thephysicianalliance.org) for discount link.

Reel Health Network is a digital video and media company specializing in the deployment of hi-def video screens in medical office waiting areas. Reel Health can help practices reach a targeted, captive audience through customized and creative messaging.
Contact: Michelle Santino Nichols, msnichols@reelhealthnetwork.com, 313-804-4337

Rickard & Associates provides legal services and assistance with a myriad of business operations services, from general legal counsel to employee issues to compliance, and more.
Contact: Lori-Ann Rickard, info@larlegal.com, (586) 498-0600

Transworld Systems, Inc. is a receivables management and collection services company that provides members with new automated solutions to help practices improve cash flow and reduce slow pay concerns.
Contact: Michael Glass, Michael.glass@transworldsystems.com