



The Affiliate Partners program provides a wide range of healthcare and business-related products and services at discounted pricing for The Physician Alliance members. With these special savings, practices get cost-effective and innovative solutions to help reduce business overhead costs and obtain needed products and services.

Highlights of current partner products and services are listed below. Additional information on each Affiliate Partner can be found on [The Physician Alliance website](#) or directly contact the companies.

[AMBS Call Center](#)

Medical answering service

Family owned and operated in Michigan. A HIPAA-compliant medical answering service providing a full range of quality services to practices, including a web on call portal, daytime call management and customization options.

The Physician Alliance members receive exclusive discounts:

- No set-up fee
- Additional 8% discount applied to all plans and usage
- 1st month free + no set-up fee with 1-year term

Contact: Aaron Boatin or Ryan Ambs, sales@ambscallcenter.com, (586) 693-3800

[American Office Solutions](#)

Print and office solutions

American Office Solutions (AOS) is a local copier provider serving companies throughout Michigan for over 50 years. AOS provides HIPAA compliant managed print services, faxing services, and document management software providing cost effective and efficient workflow for organizations. The Physician Alliance members receive the following exclusive offers:

- FREE assessments/audits
- 10% - 20% off printers, copiers, and support
- 20% off shredders, folding equipment, mailing solutions
- 15%+ off HIPAA compliant document management/workflow software/cloud solution and more
- Up to 40% off HIPAA compliant secure cloud fax

Contact: Alexis Brockie, alexisb@getaos.com, (800) 346-6920

[Atlantic Health Partners \(AHP\)](#)

Vaccine purchasing program

The largest vaccine purchasing program in the nation provides best pricing on vaccines from major manufacturers. AHP also offers a comprehensive flu program that includes all flu products. No cost to join, easy enrollment and same vaccine pricing no matter practice size or specialty. TPA members are eligible to receive annual rebate on all vaccine purchases made through this partner.

Contact: Kimberly Thompson, kthompson@atlantichhealthpartners.com, (800) 741-2044



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[Coverys Insurance Services, Inc.](#)

Medical malpractice insurance

Coverys, rated A (Excellent) by A.M. Best, is the largest medical malpractice insurer in Michigan, serving over 3,000 physicians and 60 healthcare facilities. Their agency, [Coverys Insurance Services \(CIS\)](#), is the only company-direct agency for Coverys, providing Michigan-based customer service. Highlights of our collaboration include:

- Exclusive company-direct pricing
- Flexible coverage options and short, easy application process
- Occurrence, Claims-made/Modified Claims-made
- Expert risk analytics and risk management services

Contact: Coverys Insurance Services, cis-info@coverys.com and visit www.coverys.com, (800) 313-5888

[DynamicHR](#)

Payroll/HR services

A Michigan based single source provider of *payroll processing, human resource management, workers compensation and medical benefits offerings*. TPA members receive preferred pricing on:

- Exclusive access to proprietary medical health plans
- Workers compensation coverage
- Payroll processing
- Employee record management
- 401(k)plan

Contact: [Andrew Tafel](#), atafel@dynamichr.com, (248) 648-7886

[Edge Solutions](#)

Telephone solutions and services

This Michigan-based company provides innovative telecommunications products and services at discounted rates to TPA members. Highlights include:

- Discounted monthly services
- Premise-based and hosted-VoIP telephone solutions
- Network support equipment
- Complimentary evaluation of current telephone systems and equipment

Contact: [Walt Rush](#), walt@edgesolutionsllc.net, (888) 918-3343



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[Huntington Insurance](#)

Cyber liability Insurance

Not all traditional liability insurance covers cyber actions. Huntington's cyber liability insurance helps physicians reduce their exposure from their access to patients' private information. This insurance coverage protects against risk associated with:

- Internet access
- E-commerce
- Data storage
- Loss/damage involving theft or destruction of data

Discounts may be available for multi-physician practices.

Contact: [Rick Loss](#), rick.loss@huntington.com, (419) 720-7911

[Huntington](#)

Mortgage services

The Physician Alliance members receive exclusive benefits through a premier mortgage program to physicians and residents looking to buy or refinance a home. TPA physicians receive special benefits:

- \$300 closing cost discount
- Down payment assistance options
- Resources tailored to your needs

Free personal consultation is also included as your mortgage loan officer will walk you through a home buying analysis to determine exactly what you can afford.

Contact: [Sandra Frith](#), sandi.frith@huntington.com, (586) 749-8355

[Huntington Bank](#)

Banking services

Take advantage of special rates on deposits, specialty lending programs, and personal cash management services.

Contact: [Ashley Boday](#), ashely.boday@huntington.com, (248) 554-6618

[Morgan Stanley](#)

Wealth management

Comprehensive financial planning services. advisor.morganstanley.com/joe.ghanem, NMLS # 1726511

Contact: [Joe A. Ghanem](#), financial advisor, Joe.Ghanem@morganstanley.com, (313) 642-5909

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[ODP Business Solutions](#)

Office supplies and solutions

ODP Business Solutions (formerly Office Depot) provides The Physician Alliance members with exclusive savings through their discount program. Low pricing has been negotiated on many business categories. Check out TPA member benefits below:

- Up to 55% off office supplies
- Up to 55% off cleaning & breakroom items
- 10% off branded and 20% off private brand ink & toner
- Average 10% off more than 200 technology items
- Free next-day shipping on orders of \$50 or more

Contact: [LaShauna Hill](#), Lashauna.hill@officedepot.com, (855) 337-6811 x12734

[Rickard & Associates](#)

Legal services

This Michigan-based law office provides legal services and assistance with a myriad of business operations services, from general legal counsel to employee issues to compliance and more. Highlights include:

- Healthcare law
- Contract negotiation
- General counsel services
- Estate planning

Contact: [Lori-Ann Rickard](#), info@larlegal.com, (586) 498-0600

[Transworld Systems, Inc.](#)

Medical debt collection

A medical debt collection services company providing TPA members with new automated solutions to improve cash flow and reduce slow pay concerns. Highlights include:

- Profit recovery, insurance resolutions
- Transworld phone collections

Contact: [Michael Glass](#), michaelglasstsi.com, (248) 914-0346