



The Affiliate Partners program provides a wide range of healthcare and business-related products and services at discounted pricing for The Physician Alliance members. With these special savings, practices get cost-effective and innovative solutions to help reduce business overhead costs and obtain needed products and services.

Highlights of current partner products and services are listed below. Additional information on each Affiliate Partner can be found on [The Physician Alliance website](#) or directly contact the companies.

Cyber liability insurance

[Huntington Insurance](#)

Not all traditional liability insurance covers cyber actions. Huntington's cyber liability insurance helps physicians reduce their exposure from their access to patients' private information. This insurance coverage protects against risk associated with:

- Internet access
- E-commerce
- Data storage
- Loss/damage involving theft or destruction of data

Discounts may be available for multi-physician practices. Pet insurance coverage is also available along with individual medical plans through Huntington's external partnerships.

Contact: Rick Loss, rick.loss@huntington.com, (419) 720-7911

Legal services

[Rickard & Associates](#)

This Michigan-based law office provides legal services and assistance with a myriad of business operations services, from general legal counsel to employee issues to compliance and more. Highlights include:

- Healthcare law
- Contract negotiation
- General counsel services
- Estate planning, [view brochure](#)

Contact: Lori-Ann Rickard, info@larlegal.com, (586) 498-0600

Medical & office supplies

[ODP Business Solutions](#)

ODP Business Solutions (formerly Office Depot) provides The Physician Alliance members with exclusive savings through their discount program. Low pricing has been negotiated on many business categories. Check out TPA member benefits below:

- Up to 55% off office supplies
- Up to 55% off cleaning & breakroom items
- 10% off branded and 20% off private brand ink & toner
- Free next day shipping on orders of \$50 or more

[Medical supply](#) ordering includes wound care, surgical supplies and much more!

Contact: LaShauna Hill, lashauna.hill@odpbusiness.com, (512) 813-9326



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Medical answering service

[AMBS Call Center](#)

Family owned and operated in Michigan. A HIPAA-compliant medical answering service providing a full range of quality services to practices, including a web on call portal, daytime call management and customization options.

The Physician Alliance members receive exclusive discounts:

- No set-up fee
- Additional 8% discount applied to all plans and usage
- 1st month free + no set-up fee with 1-year term

Contact: Aaron Boatin or Ryan Ambs, sales@ambscallcenter.com, (586) 693-3800

Medical debt collection

[Transworld Systems, Inc.](#)

A medical debt collection services company providing TPA members with new automated solutions to improve cash flow and reduce slow pay concerns. Highlights include:

- Profit recovery, insurance resolutions
- Transworld phone collections

Contact: Michael Glass, click on link: michaelglasstsi.com, (248) 914-0346

Mortgage and banking services

[Huntington](#)

The Physician Alliance members receive exclusive benefits through a premier mortgage program to physicians and residents looking to buy or refinance a home. TPA physicians receive special benefits:

- \$300 closing cost discount
- Down payment assistance options
- Resources tailored to your needs

Free personal consultation is also included as your mortgage loan officer will walk you through a home buying analysis to determine exactly what you can afford.

Contact: Sandra Frith, sandi.frith@huntington.com, (586) 749-8355

[Huntington Bank](#)

Take advantage of special rates on deposits, specialty lending programs, and personal cash management services.

Contact: Ashley Boday, ashley.boday@huntington.com, (248) 554-6618



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Print and office solutions

[American Office Solutions](#)

American Office Solutions (AOS) is a local copier provider serving companies throughout Michigan for over 50 years. AOS provides HIPAA compliant managed print services, faxing services, and document management software providing cost effective and efficient workflow for organizations. The Physician Alliance members receive the following exclusive offers:

- FREE assessments/audits
- 10% - 20% off printers, copiers, and support
- 20% off shredders, folding equipment, mailing solutions
- 15%+ off HIPAA compliant document management/workflow software/cloud solution and more
- Up to 40% off HIPAA compliant secure cloud fax

Contact: Alexis Brockie, alexisb@getaos.com, (800) 346-6920

Telephone solutions and services

[Edge Solutions](#)

This Michigan-based company provides innovative telecommunications products and services at discounted rates to TPA members. Highlights include:

- Discounted monthly services
- Premise-based and hosted-VoIP telephone solutions
- Network support equipment
- Complimentary evaluation of current telephone systems and equipment

Contact: Walt Rush, walt@edgesolutionsllc.net, (888) 918-3343

Vaccine purchasing program

[Atlantic Health Partners \(AHP\)](#)

The largest vaccine purchasing program in the nation provides best pricing on vaccines from major manufacturers. AHP also offers a comprehensive flu program that includes all flu products. No cost to join, easy enrollment and same vaccine pricing no matter practice size or specialty. TPA members are eligible to receive annual rebate on all vaccine purchases made through this partner.

Contact: Kimberly Thompson, kthompson@atlantichelpartners.com, (800) 741-2044



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Wealth management

[Morgan Stanley](#)

Comprehensive financial planning services. advisor.morganstanley.com/joe.ghanem, NMLS # 1726511

Contact: [Joe A. Ghanem](#), financial advisor, Joe.Ghanem@morganstanley.com, (313) 642-5909

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